

METINVEST 1H 2015 Results

20 November 2015

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Industry overview

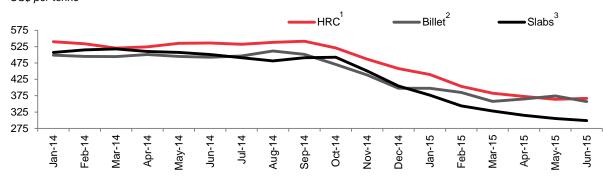


Global steel market

- Global steel market remains oversupplied: world steel capacity utilisation ratio is still >70%
- In 1H 2015, global consumption of hot-rolled finished products contracted by 2.8% y-o-y (-23MT), mainly driven by China (-15.7MT)
- Global steel production was down by just 1.1% y-o-y (-10MT) in 1H 2015
 - the largest declines were in Ukraine (-4.2MT y-o-y), the US (-3.8MT y-o-y) and Japan (-2.6MT y-o-y), while the strongest growth was in India (2.3MT y-o-y) and Poland (0.7MT y-o-y)
- Steel prices decreased, driven by lower prices for raw materials y-o-y and oversupply caused by greater volumes from Chinese steel exporters
 - average price of hot-rolled coil dropped by 27% y-o-y to US\$388 per tonne¹
 - average price of billets fell by 25% y-o-y to US\$373 per tonne²
 - average price of slabs declined by 36% y-o-y to US\$328 per tonne³
- In addition to lower crude steel production in Ukraine, rolled steel consumption dropped by 36% y-o-y to 1.9MT in 1H 2015, mainly driven by lower construction activity (-28% y-o-y) and a slump in production of mechanical engineering (-24% y-o-y)

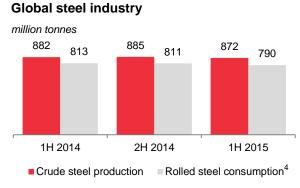
Hot-rolled coil, billet and slab prices

US\$ per tonne



Source: Metal Bulletin

1. HRC CIS export FOB Black Sea; 2. Billet CIS export FOB Black Sea; 3. Slabs CIS export FOB Black Sea



Steel industry in Ukraine

million tonnes

Source: CRU

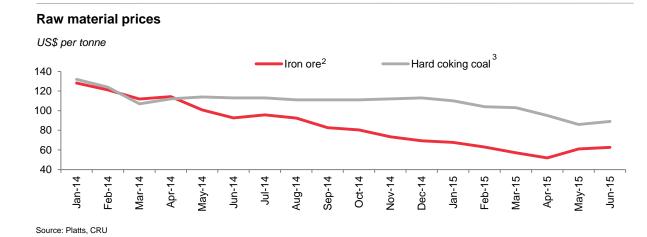
4. Global apparent consumption of hot-rolled finished steel products; 5. Consumption in Ukraine includes flat, long and certain semi-finished products but excludes pipes

Source: Metal Expert

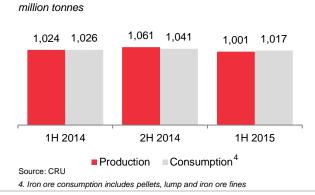


Global raw materials market

- In 2014, iron ore and hard coking coal markets moved into long-term surplus due to greater supply from Australia, weaker demand from China, and lower energy and freight costs of mining companies amid falling crude prices
- In 2015, China's steel production volume is expected to fall by 2% y-o-y¹, which would be the first decrease in more than three decades. As such, raw material prices are likely to be under further downward pressure
- In 1H 2015, global iron ore production decreased by 2.3% y-o-y to 1,001MT, while global iron ore consumption was 1,017MT, down 0.9% y-o-y
- The iron ore benchmark price dropped by 46% y-o-y in 1H 2015 to an average of US\$60 per tonne²
- Global production of hard coking coal decreased by 1.3% y-o-y to 317MT in 1H 2015, while its global consumption remained unchanged y-o-y at 317MT
- The hard coking coal benchmark prices dropped by 18% y-o-y in 1H 2015 to US\$96 per tonne³



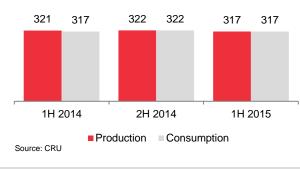




2. 62% Fe iron ore fines CFR China; 3. Hard coking coal FOB Australia

Global hard coking coal

million tonnes



1. China Iron and Steel Association forecast



1H 2015 highlights



1H 2015 summary

US\$ million	1H 2015	1H 2014	Change
Revenues	3,650	6,023	-39%
Adjusted EBITDA ¹	620	1,666	-63%
margin	17%	28%	-11 pp
CAPEX	117	272	-57%

US\$ million	30 Jun 15	31 Dec 14	Change
Total debt	3,070	3,232	-5%
short-term debt ²	2,968	1,268	134%
long-term debt	16	1,878	-99%
seller notes	86	86	0%
Cash	151	114	32%
Net debt	2,919	3,118	-6%
Total debt to EBITDA ³	1.9x	1.2x	0.7x
Net debt to EBITDA ³	1.8x	1.2x	0.6x

Production (thousand tonnes)	1H 2015	1H 2014	Change
Crude steel	3,875	5,725	-32%
Iron ore concentrate	15,806	18,011	-12%
Coking coal concentrate	1,638	2,362	-31%

^{1.} Adjusted EBITDA is calculated as earnings before income tax, finance income and costs, depreciation and amortisation, impairment and devaluation of property, plant and equipment, foreign exchange gains and losses (starting from 1 January 2015), sponsorship and other charity payments, the share of results of associates and other expenses that the management considers non-core plus the share of EBITDA of joint ventures. Adjusted EBITDA will be referred to as EBITDA in this presentation

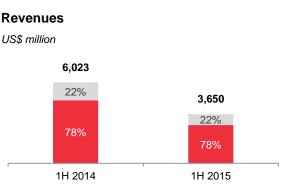
2. Long-term debt of US\$1,672M (as of 30 June 2015) was reclassified to short-term debt, as a payment default took place in 1H 2015 and continues for now

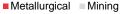
3. EBITDA for the last 12 months

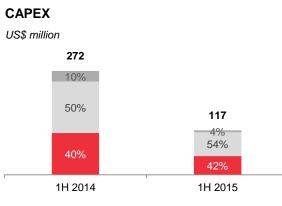


1H 2015 highlights

- Total revenues decreased by 39% y-o-y to US\$3,650M
 - Metallurgical revenues dropped by US\$1,849M y-o-y (-39% y-o-y)
 - Mining revenues fell by US\$524M y-o-y (-39% y-o-y)
- Total EBITDA declined by 63% y-o-y to US\$620M
 - Metallurgical EBITDA decreased by US\$208M y-o-y (-33% y-o-y)
 - Mining EBITDA dropped by US\$903M y-o-y (-81% y-o-y)
- Significant y-o-y change in divisional EBITDA • shares1 in 1H 2015: 34% in Mining (64% in 1H 2014) and 66% in Metallurgical (36% in 1H 2014)
- Total CAPEX fell by 57% y-o-y to US\$117M
- Cash balance stood at US\$151M at the end of ٠ June 2015, compared with US\$114M at the end of 2014. This is inadequate in the ordinary course of the business.



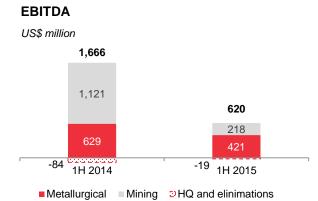






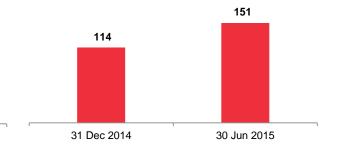
The contribution is to the gross EBITDA, before adjusting for corporate 1. overheads and eliminations





Cash balance

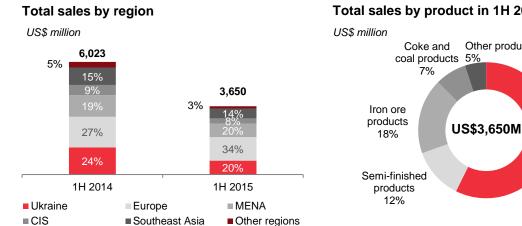
US\$ million



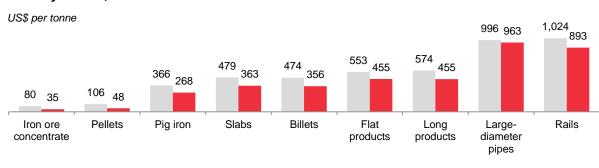
■ Metallurgical ■ Mining ■ Corporate overheads

Global sales portfolio

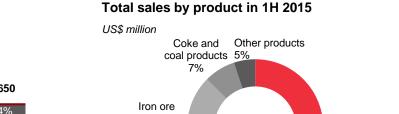
- Total sales declined by 39% y-o-y (US\$2,373M), mainly due to:
 - lower production volumes of crude steel (-32% y-o-y) and iron ore concentrate (-12% y-o-y) due to disruptions in Eastern Ukraine and unfavorable market factors
 - lower consumption of flat, long and iron ore products in Ukraine
 - · lower sales volumes of steel products in MENA, Europe, Southeast Asia and the CIS
 - falling iron ore and steel product prices y-o-y
- Breakdown of sales by region changed y-o-y, ٠ mainly due to a lower share in Ukraine (-4 pp y-o-y) and higher share in Europe (+7 pp y-o-y)
- Share of export sales increased by 4 pp y-o-y to • 80% in 1H 2015
- Proportion of sales in hard currencies (US\$, EUR, GBP) increased by 3 pp y-o-y to 85%



Price dynamics, FCA basis



■1H 2014 ■1H 2015



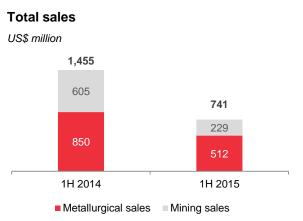
Finished

products

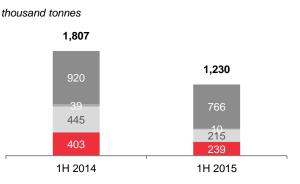
57%

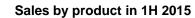
Sales in Ukraine

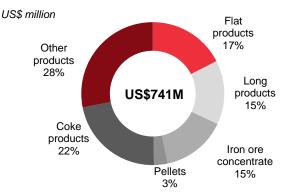
- Total sales in Ukraine declined by 49% y-o-y to US\$741M
- Metallurgical sales decreased by 40% y-o-y to US\$512M due to:
 - lower sales volumes of flat products (-41% y-o-y), long products (-52% y-o-y) and coke (-17% y-o-y)
 - lower selling prices of steel products, which followed the benchmarks on key markets
- Mining sales declined by 62% y-o-y to US\$229M, driven by:
 - lower sales volumes of iron ore concentrate (-28% y-o-y) and pellets (-79% y-o-y)
 - lower selling prices of iron ore products, which followed the Platts benchmark¹





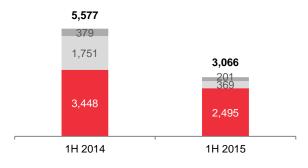






Mining sales volumes

thousand tonnes



Flat products = Long products = Other steel products = Coke

Iron ore concentrate = Pellets = Coking coal concentrate

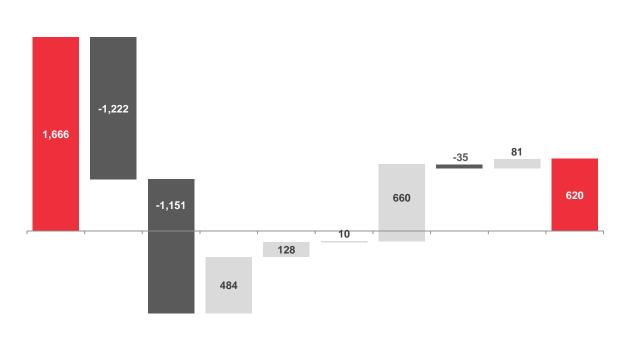


EBITDA

- Total EBITDA fell by 63% y-o-y to US\$620M, mainly driven by:
 - lower sales volumes of steel, coke and chemical products (US\$1,222M)
 - lower selling prices of steel and iron ore products (US\$1,151M)
 - hryvnia devaluation (US\$660M)
 - reduced raw material costs because of lower consumption and prices (US\$484M)
 - reduced energy costs amid lower gas prices and volumes, as well as lower electricity consumption (US\$128M)
 - an increase in the contribution of the Zaporizhstal JV of US\$44M and the inclusion of the Southern GOK JV, adding US\$37M¹
- The EBITDA margin decreased by 11 pp y-o-y to 17% in 1H 2015
 - the Mining division's EBITDA margin dropped by 39 pp y-o-y to 15%, while in the Metallurgical division it increased by 2 pp y-o-y to 15%

EBITDA drivers

US\$ million



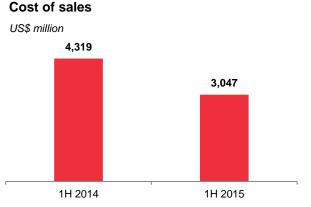
EBITDA	Selling	Selling	Raw	Energy	Logistics	Forex	Other OpEx JV's share	EBITDA
1H 2014	volumes	prices	materials				in EBITDA	1H 2015

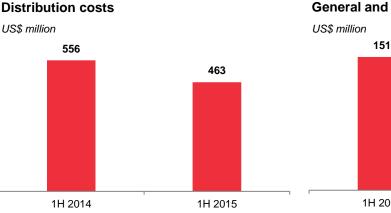
1. Metinvest acquired 45.9% of Southern GOK in July 2014



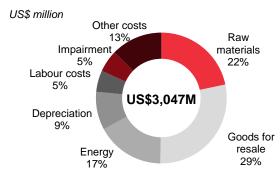
Operating expenses

- Cost of sales dropped by 29% y-o-y to US\$3,047M, mainly due to:
 - hryvnia depreciation (US\$940M)
 - reduced raw material costs amid lower consumption and prices (US\$484M)
 - lower spending on natural gas due to lower consumption (US\$70M) and prices (US\$40M)
 - lower electricity consumption (US\$71M)
- Distribution costs declined by 17% y-o-y to US\$463M, driven by:
 - hryvnia depreciation (US\$107M)
 - savings on freight costs (US\$8M) due to a 15% decrease in freight tariffs
- General and administrative expenses decreased by 34% y-o-y to US\$99M, mainly due to the hryvnia devaluation

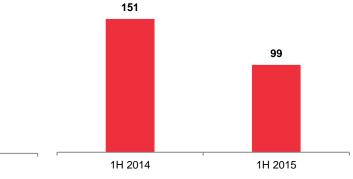




Cost of sales by nature in 1H 2015



General and administrative expenses





Cash flow profile

 Cash balance stood at US\$151M at the end of June 2015, compared with US\$114M at the end of 2014, mainly driven by:

Cash flow in 1H 2015

US\$ million

- operating cash flow totaled US\$480M in 1H 2015, down US\$905M y-o-y primarily following lower revenues
- negative change in working capital equaled US\$18M in 1H 2015, down US\$276M y-o-y
- interest and taxes paid totaled US\$111M in 1H 2015, down US\$232M y-o-y mainly due to lower production and profitability, as well as a change in tax collection system since 1Q 2014 when both the final payment for 4Q 2013 and the advance payment for 1Q 2014 were paid
- Investing cash flow equaled U\$S94M in 1H 2015, down US\$186M y-o-y principally due to a decrease of US\$166M in purchases of PPE and intangible assets
- financing cash flow totaled US\$209M in 1H 2015, down US\$501M y-o-y due to lower debt repayment amid tight liquidity and debt restructuring discussions

-18 -111 -94 480 -209 -11 151 114 Cash Operating Change in Cash Interest and Investing Financing Forex 30 June 2015 cash flow cash flow 31 December working capital taxes paid cash flow 2014



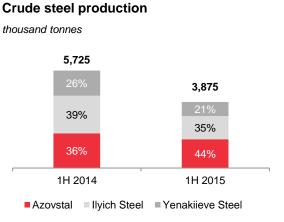
Operational review

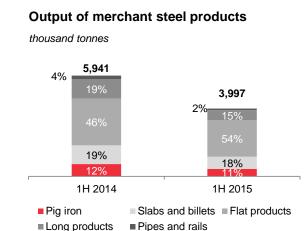


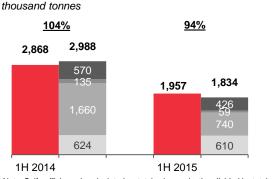
Metallurgical division operations

- Operations in Ukraine are significantly affected by the conflict in the east of the country
- Crude steel production fell by 32% y-o-y due to:
 - a complete shutdown of Yenakiieve Steel from 7 February to 16 March 2015
 - disruptions in raw material supplies to Azovstal and Ilyich Steel, following damage to railway infrastructure and a key gas pipeline during the conflict
- Pig iron production fell by 39% y-o-y due to lower hot metal output and its redistribution to produce finished goods
- Output of slabs and billets declined by 39% and 30% y-o-y respectively due to a reallocation in favour of flat and long products
- Flat product volumes fell by 22% y-o-y, mainly due to lower production of plates and coils at llyich Steel
- Long product volumes fell by 48% y-o-y, mainly due to a lack of orders at Azovstal, suspension of operations at Yenakiieve Steel, and a shortage of billets from Yenakiieve Steel at Promet Steel
- Coke¹ output fell by 39% y-o-y due to raw material supply constraints and unstable operations at assets in the conflict zone
- Some 94% of Metinvest's coke needs were covered by own production in 1H 2015, compared with 104% in 1H 2014

1. Dry blast furnace coke output







Coke self-sufficiency

- Zaporizhia Coke production
- Donetsk Coke production
- Avdiivka Coke production
- Azovstal production
- Consumption for hot metal

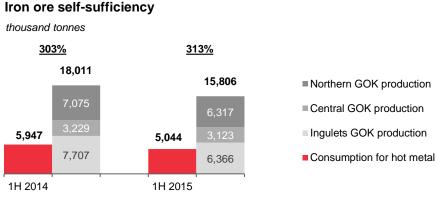
Note: Self-sufficiency is calculated as total coke production divided by total consumption of coke to produce hot metal in the Metallurgical division



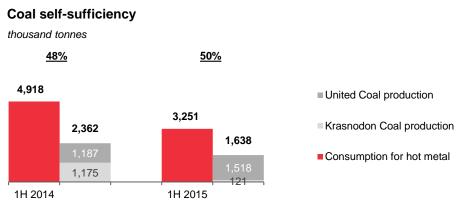
Mining division operations

- Overall production of iron ore concentrate fell by 2,205KT y-o-y, due to:
 - decrease in production of 1,341KT at Ingulets GOK
 - fall in output of 758KT at Northern GOK
 - drop in production of 106KT at Central GOK
- Lower production was caused by overstocked warehouses due to the inability to ship products and lower intragroup consumption amid the conflict in Eastern Ukraine
- Volume of merchant iron ore concentrate increased by 247KT y-o-y to 6,190KT
- Volume of merchant pellets fell by 172KT y-o-y to 4,003KT

- Coking coal production dropped by 724KT y-o-y due to:
 - fall in output of 1,055KT at Krasnodon Coal
 - increase in production of 331KT at United Coal
- Lower volumes at Krasnodon Coal were due to an inability to ship products and a lack of timber supplies used to support production faces in 2Q 2015 due to the conflict in Eastern Ukraine
- The rise in production at United Coal was due to higher volumes of 416KT from the Affinity, Wellmore and Carter Roag mines, partly offset by lower volumes of 85KT from the Pocahontas mines
- Breakdown of coking coal production in 1H 2015: United Coal and Krasnodon Coal accounted for 93% and 7% respectively
- Some 50% of Metinvest's coking coal needs were covered by own production in 1H 2015, compared with 48% in 1H 2014



Note: Self-sufficiency is calculated as total iron ore concentrate production divided by total consumption of iron ore products to produce hot metal in the Metallurgical division



Note: Self-sufficiency is calculated as total coal concentrate production divided by total consumption of coal concentrate to produce coke required for production of hot metal in the Metallurgical division



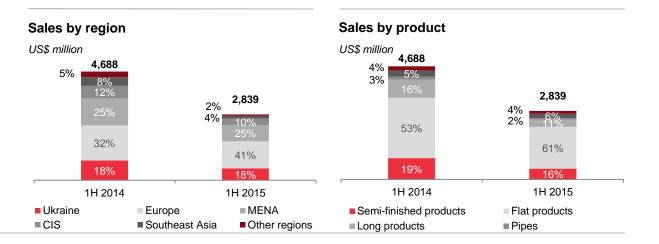
Metallurgical division financials

- Metallurgical revenues fell by US\$1,849M y-o-y, impacted mainly by:
 - lower production volumes of crude steel (-32% y-o-y)
 - lower sales of flat (US\$768M) and long (US\$455M) products due to a drop in sales volumes and lower prices
 - lower sales of semi-finished products (US\$437M) amid lower sales volumes of pig iron in North America, slabs in Europe and Southeast Asia and square billets in MENA, as well as lower prices in key markets
- The breakdown of sales by region changed y-o-y: higher share in Europe (+9 pp y-o-y), driven principally by higher sales volumes of flat products and pig iron, and lower shares in Southeast Asia (-4 pp y-o-y) and the CIS (-2 pp y-o-y)
- Top five steel customers accounted for 15% of divisional revenues
- EBITDA decreased by 33% y-o-y to US\$421M in 1H 2015, while its contribution to the Group's total EBITDA rose by 30 pp y-o-y to 66%¹
- EBITDA margin increased by 2 pp y-o-y to 15%
- Metallurgical division reduced CAPEX by 55% y-o-y to US\$49M

Division financials

US\$ million	1H 2015	1H 2014	Change
Sales (total)	2,871	4,730	-39%
Sales (external)	2,839	4,688	-39%
% of Group total	78%	78%	0 pp
EBITDA ¹	421	629	-33%
% of Group total ¹	66%	36%	+30 pp
margin	15%	13%	+2 pp
CAPEX	49	109	-55%

1. The contribution is to the gross EBITDA, before adjusting for corporate overheads and eliminations





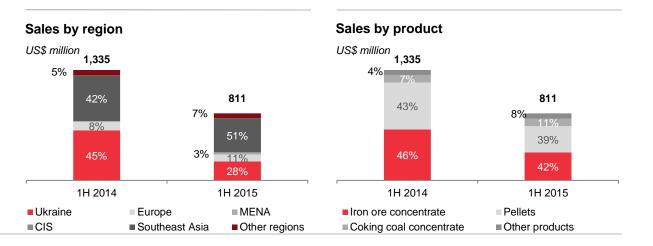
Mining division financials

- Mining revenues fell by US\$524M y-o-y, driven mainly by:
 - lower production volumes of iron ore concentrate (-12% y-o-y)
 - lower sales of iron ore concentrate (US\$277M) and pellets (US\$251M) amid a drop in price, following the Platts benchmark (-46% y-o-y)
 - lower sales volumes of iron ore products in Ukraine
- The breakdown of sales by region changed y-o-y: lower share in Ukraine (-17 pp y-o-y) and higher shares in Southeast Asia (+9 pp y-o-y), Europe (+3 pp y-o-y) and MENA (+3 pp y-o-y)
- Sales of pellets to MENA, mainly Turkey, were resumed after a break of over one year
- Top five iron ore customers accounted for 42% of divisional sales
- EBITDA decreased by 81% y-o-y to US\$218M, while its contribution to the Group's total EBITDA dropped by 30 pp y-o-y to 34%¹
- EBITDA margin fell by 39 pp y-o-y to 15%
- Metallurgical division reduced CAPEX by 54% y-o-y to US\$63M

Division financials

US\$ million	1H 2015	1H 2014	Change
Sales (total)	1,501	2,083	-28%
Sales (external)	811	1,335	-39%
% of Group total	22%	22%	0 pp
EBITDA ¹	218	1,121	-81%
% of Group total ¹	34%	64%	-30 pp
margin	15%	54%	-39 pp
CAPEX	63	135	-54%

1. The contribution is to the gross EBITDA, before adjusting for corporate overheads and eliminations



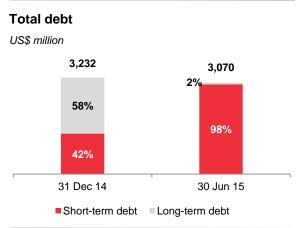


Financial review



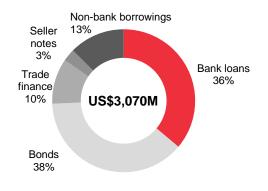
Debt profile

- In early 2015, due to the tight liquidity situation and an inability to refinance debt, Metinvest launched debt restructuring negotiations with PXF lenders and holders of 2015, 2017 and 2018 bonds
- There have been no repayments of PXF facilities since March
- Metinvest continued to lose its trade finance lines, which decreased by US\$101M in 1H 2015
- In June, the 2015 bonds were extended to 31 January 2016, with a redemption of 25% of the nominal after the reporting date
- Metinvest continues to service interest and coupon payments under its bank loans and bonds
- The Group is making best efforts to find a new and fair debt repayment schedule acceptable to all creditors
- Total debt decreased by US\$162M to US\$3,070M during 1H 2015
- US\$1,672M of long-term debt has been reclassified as short-term debt, as a payment default took place in 1H 2015 and continues for now



Debt by instrument in 1H 2015

US\$ million

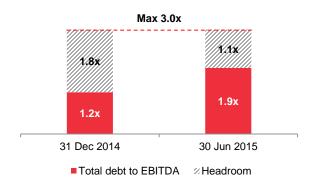


 Total debt
 Repayment
 Repayment
 Repayment
 Accrued
 Total debt

 31 Dec 2014
 of PXF
 of ECA
 of trade
 interest
 30 Jun 2015

 facilities
 facility
 finance
 30 Jun 2015

Total debt to EBITDA

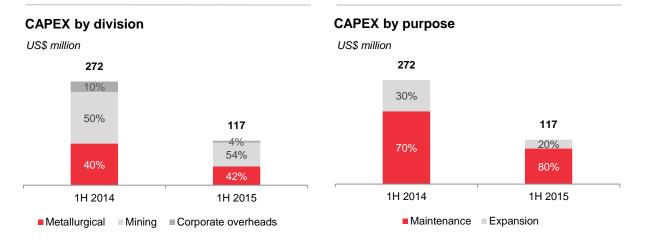


Capital expenditure



Capital expenditure

- Given the tight liquidity situation and conflict in Eastern Ukraine, the focus has shifted to toppriority maintenance projects and expansion projects offering fast payback
- In 1H 2015, CAPEX declined by 57% y-o-y to US\$117M
 - Metallurgical division reduced CAPEX by 55% y-o-y to US\$49M
 - Mining division reduced CAPEX by 54% y-o-y to US\$63M
 - CAPEX for corporate overheads fell by 81% y-o-y to US\$5M
- Expenditure on maintenance projects amounted to 80% of total investments (70% in 1H 2014) and on expansion projects to 20% (30% in 1H 2014)
- Metallurgical division accounted for 42% of CAPEX (1H 2014: 40%) and Mining for 54% (1H 2014: 50%)





CAPEX by major asset

Key strategic CAPEX projects

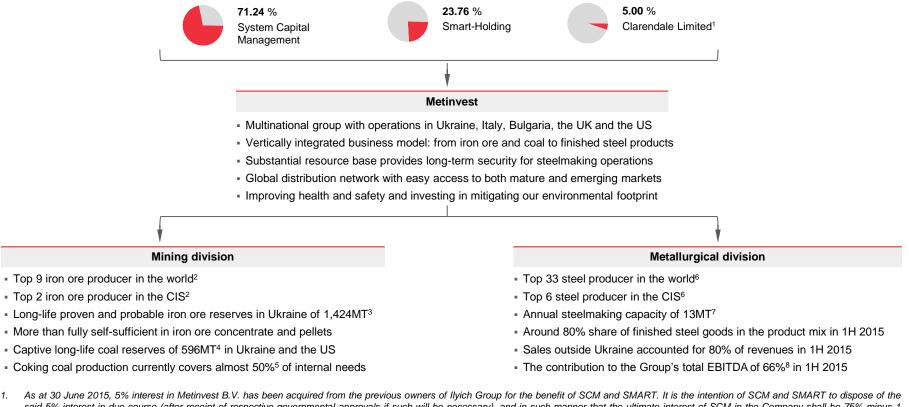
No	Project	Asset	Description
1	Building infrastructure for new air separation unit (ASU)	Yenakiieve Steel	A third party will build and operate the unit, while Metinvest will provide the accompanying infrastructure, thus reducing the amount of up-front investment required for the project. The ASU is expected to produce around 1,400 tonnes of oxygen, nitrogen and argon per day for steel production.
2	Construction of pulverised coal injection (PCI) unit	Yenakiieve Steel	Eliminate the need for natural gas in the production process and use coke more efficiently
3	Major overhaul of blast furnace no. 4	Azovstal	Increase in capacity to 1.5 mtpa
4	Replacement of turbine air blower (TAB) no. 3	Azovstal	Increase blowing parameters, which will raise blast furnace productivity and decrease coke consumption
5	Construction of PCI unit	Azovstal	Eliminate the need for natural gas in the production process and use coke more efficiently
6	Sinter plant reconstruction	Ilyich Steel	Comply with environmental requirements
7	Construction of crusher and conveyor system (CCS) at the Pervomaisky quarry	Northern GOK	Transportation system used to move bulk materials from mine shafts to the surface for further processing. It will enable capacity and production volumes to be maintained at current levels and reduce the cost of iron ore production and transportation.
8	Restoration of Lurgi 278-B roasting machine	Northern GOK	Reduce the cost of pellet production
9	Replacement of gas cleaning unit at Lurgi 552-B pellet plant	Northern GOK	The objective is to comply with the maximum permissible concentrations of pollutants in the air and improve conditions in the workplace.
10	Construction of CCS	Ingulets GOK	Reduce operational and capital expenditures in iron ore mining and maintain production volumes



Appendices

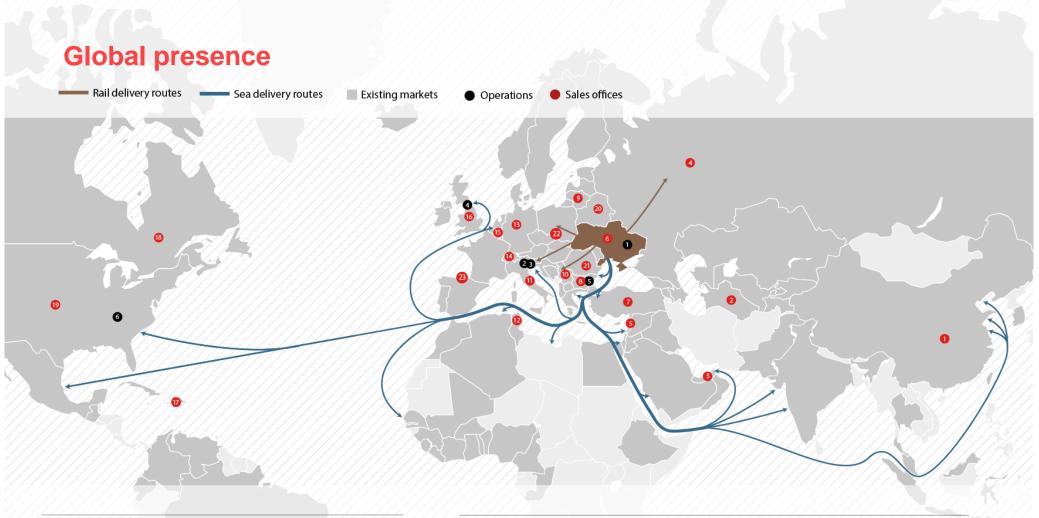


Metinvest in brief



- As at 30 June 2015, 5% interest in Metinvest B.V. has been acquired from the previous owners of Ilyich Group for the benefit of SCM and SMART. It is the intention of SCM and SMART to dispose of the said 5% interest in due course (after receipt of respective governmental approvals if such will be necessary), and in such manner that the ultimate interest of SCM in the Company shall be 75% minus 1 share, and the ultimate interest of SMART in the Company shall be 25% plus 1 share.
- 2. Metinvest's estimate based on companies' public production data
- 3. According to JORC methodologies, as at 1 January 2010 and adjusted for production of 442MT of reserves between 1 January 2010 and 30 June 2015. Ore reserves refer to the economically mineable part of mineral resources.
- 4. As at 30 June 2015 (unaudited)
- 5. Self-sufficiency is calculated as total coal concentrate production divided by total consumption of coal concentrate to produce coke required for production of hot metal in the Metallurgical division
- 6. World Steel Association 2014 ranking based on tonnage
- 7. Metinvest's annual steel capacity, excluding capacity of Zaporizhstal
- 8. The contribution is to the gross EBITDA, before adjusting for corporate overheads and eliminations





Metinvest's operations

Donetsk Coke

Northern GOK

Central GOK

Ingulets GOK

Krasnodon Coal

Ukrainian operations

Azovstal Ilyich Steel Yenakiieve Steel Khartsyzk Pipe Avdiivka Coke Zaporizhia Coke

International operations

- Perriera Valsider
 Metinvest Trametal
- 4 Spartan UK
- 5 Promet Steel
- 6 United Coal

Metinvest's sales offices

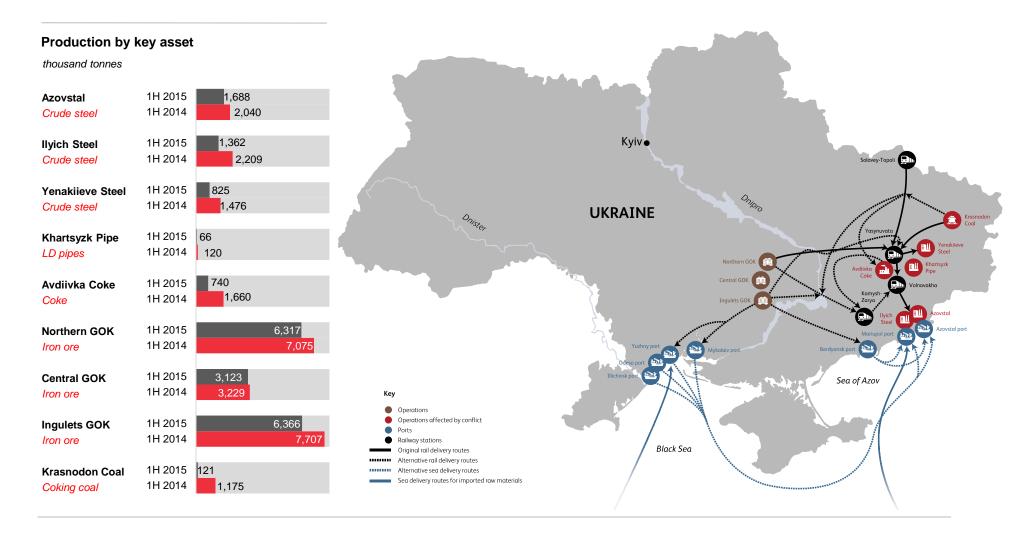
- 1 China
- 2 Turkmenistan
 - Onited Arab Emirates
 - 4 Russia (19 offices)
 - 5 Lebanon
 - 6 Ukraine (24 offices)
- 🕖 Turkey
- 8 Bulgaria (2 offices)

- 2 Lithuania
 3 Serbia
 1 Italy (3 offices)
 1 Tunisia
 3 Germany (2 offices)
 4 Switzerland
- Belgium
- 10 United Kingdom

- 😰 Dominican Republic
- 18 Canada
- 1 United States
- 20 Belarus (2 offices)
- 21 Romania
- 22 Poland23 Spain

26

Operations in Ukraine





Executive Committee



Yuriy Ryzhenkov

Chief Executive Officer (2013-)

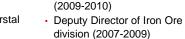
- Chief Operating Officer at DTEK (2010-2013)
- Chief Financial Officer at DTEK (2007 - 2010)
- Manager of Economic Analysis and Informatics at Mini Steel Mill ISTIL (2002-2007)
- MBA from London Business School (UK)



Alexander Pogozhev

Metallurgical Division Director (2011 -)

- Director of Steel and Rolled Products division (2010-2011)
- COO at Severstal International (2008-2010)
- Executive positions at Severstal (1991 - 2008)
- MBA from Northumbria University (UK)



General Director at Kryvbassvzryvprom (2000-2007) PhD in Economics

· General Director at Ingulets GOK

Mykola Ischenko

(2011 -)

(2010 - 2011)

Mining Division Director

Director of Iron Ore division



Aleksey Kutepov

Chief Financial Officer (2013-)

- · Economics and Finance Director of Crude Hydro-carbons Directorate at Sibur Holding (2011-2013)
- CFO at SiburTyumenGaz (2009-2011)
- CFO at Tobolsk-Polymer (2007 - 2009)
- Applied Mathematics and Economic Theory



Dmytro Nikolayenko

Sales Director (2011 -)

- Sales Director of Steel and Rolled Products division (2010-2011)
- General Director at Metinvest-SMC (2007-2010)
- General Director at SM Leman (2003-2007)
- MBA from IMI (Kviv)



Nataliya Strelkova

Human Resources and Social Policy Director (2010-)

- HR Director at MTS (2006-2010)
- HR Policy Director at MTS (2004 - 2006)
- Senior HR Specialist at Yukos (2001 - 2004)
- HR Director at the ESN Group (1997 - 2001)
- MBA from IMD (Lausanne)



Aleksey Komlyk

PR and Regional Development Director (2013-)

- Managing PR Director at AFK Sistema (2011-2013)
- Managing Partner at Mosso (2008-2011)
- · Vice President of PR at Uralkali (2006 - 2008)
- Head of Media Relations Office at Uralkali (2003-2006)
- Foreign languages



Svetlana Romanova

Chief Legal Officer (2012-)

- Partner at Baker and McKenzie (2008-2012)
- Lawyer at Baker and McKenzie (2000-2008)
- Lawyer at Cargill (1998-2000)
- LLM from The University of Iowa College of Law (US)



Olga Ovchinnikova

Logistics and Purchasing Director (2013-)

- Logistics Director of the Supply Chain Management Directorate (2012 - 2013)
- Logistics Manager at Severstal-Resource (2006-2011)
- Logistics and Supply Chain Management



Ruslan Rudnitsky

Chief Strategy Officer

- Head of Strategy and Investments of Iron Ore division (2006-2010)
- Industry Group Manager at SCM (2003-2006)
- Auditor at PwC (2001-2003)
- MIIM from Kyiv National University of Economics

METINVEST

- (2010)

Supervisory Board



Igor Syry

Chairman, Class A Member (2014 -)

- COO at SCM (2013–)
- CEO at Metinvest Holding (2006-2013)
- Senior Manager at SCM (2002-2006)
- Senior Consultant at PwC (1999-2002)
- MBA from Cornell University (US)



Alexey Pertin

Deputy Chairman, Class B Member (2014-)

- Chairman of the Supervisory Board at Smart-Holding (2014-)
- CEO at Smart-Holding (2008-2014)
- Deputy CEO at Severstal (2004 - 2006)
- CEO at Izhora Pipe Plant, Severstal (2002-2004)
- MBA from Northumbria University (UK)



Amir Aisautov

Class A Member (2014 -)

- Director of Metals and Mining business at SCM (2009-2015)
- · Director of Strategy and Investments at Clever Management (2008-2009)
- Engagement Manager at McKinsey and Company (2003-2008)
- MBA from Georgetown University (US)



Damir Akhmetov

Class A Member

(2014 -)

- Associate Director at SCM Advisors (UK) Limited (2013-)
- · Member of the Supervisory Board at DTEK (2011-)
- MSc in Finance from City University (UK)



Christiaan Norval

Class A Member (2014-)

 CEO and Founder at Green Gas International (2004-2011)

- CEO at SUAL (2002-2004)
- Head of Corporate Finance at BHP Biliton (1997-2002)
- Bcom (Hons) from Rand Afrikaans University (South Africa)



Stewart Pettifor Class A Member

(2014–)

- COO at Corus (2003-2005)
- Head of Flat Products at Corus (2001 - 2003)
- · Deputy CEO at Avesta Polarit (2000-2001)
- CEO and President at Avesta (1997 - 2000)
- BSc in Metallurgy from Nottingham University (UK)



Oleg Popov

- Class A Member (2014 -)
- CEO at SCM (2006–)
- Chairman of the Supervisory Board at DTEK (2009-)
- COO at SCM (2001-2006)
- Degree in Economics from Donetsk State University (Ukraine)



Yaroslav Simonov

Class A Member

(2014-)

- · Deputy Director at Voropaev and Partners law firm (2008-)
- COO at Renaissance Capital Ukraine (2008)
- Head of Legal and Compliance at **Renaissance Capital Ukraine** (2005 - 2007)
- LLM in International Business Law from Central European University (Hungary)



Gregory Mason

Class B Member

- Member of the Supervisory Board at Smart-Holding (2014-)
- CEO at Severstal International (2004–2009)
- MSc in Electrical Engineering from Naval University of St Petersburg (Russia)



Gerhart Rieger

Class B Member (2014 -)

- Member of the Supervisory Board at Smart-Holding (2014-)
- CFO at Yukos (2005-2006)
- · Consultant at Roland Berger (1993-2000)
- Degree (Hons) in Engineering and Economics in Machine-Building from Kharkiv Engineering and Economic Institute (Ukraine)





Corporate social responsibility

Environmental (Hazard) Identification is conducted like HAZID, but with the aim of identifying environmental issues

	Health and Safety	Environment	Community
Goals	 Meet the highest standards of health and safety and ensure the safety of employees in all aspects of their work Create a safety-driven culture throughout the Group and ensure that employees take responsibility for themselves and their colleagues 	 Reduce our environmental footprint Introduce more efficient energy-saving technology Meet European standards in this area Respond rapidly to any critical issues 	 Work in partnership with the communities where we operate to achieve long-term improvements in social conditions Maintain close dialogue with local stakeholders
Initiatives	 Launch a pilot of the "Healthy Heart" project, aimed at changing lifestyle among employees Reinforce a gas safety programme to eliminate incidents of CO poisoning Introduce confined space entry standard to reduce risks related to spaces with limited access Continue a risk assessment programme covering all production processes and investment projects using HAZID¹, HAZOP² and ENVID³ 	 Continually examine and enhance environmental standards within the framework of our Technological Strategy Require all newly built and reconstructed assets to meet EU environmental standards Regularly review the environmental action plan to target efforts more effectively 	 Implement social partnership programmes with local authorities Empower local communities Foster the development of green and ecological initiatives Enhance sustainable development of regions Support communities affected by the conflict
 and mass balances, and plot layouts are a HAZOP (hazard and operability study) is a operation in order to identify and evaluate efficient operation 	 Over US\$28M was spent on workplace safety and protection Provided extensive HSE training for over 3,300 managers and supervisors Conducted 115,267 audits and identified 140,275 safety issues, which were addressed swiftly Conducted 43 HAZIDs at subsidiaries and developed 1,520 recommendations to reduce risks to an acceptable level 	 Over US\$83M was spent on environmental safety (including both capital and operational environmental improvements) Continued progress on key environmental projects Reconstruction of sinter plant #1 at llyich Steel Major overhaul of BF #4 at Azovstal Replacement of gas-cleaning unit at Lurgi 552-B pellet plant at Northern GOK The open-hearth shop at llyich Steel was completely mothballed 	 Invested around US\$2M to support the development of cities where Metinvest operates Selected 64 community projects to be implemented in four cities under the "We Improve the City" initiative, with a total budget of around US\$0.3M Around 200 experts participated inthe two-day "Green City" International Forum for Sustainable Development, organised by Metinvest's Green Centre in May 2015



3.

Thank you!

Investor relations contacts

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